

Consulting
Audit
Assistance
Legal Lobbying
Coaching
Training

2018 TRAININGS CATALOG

... professional knowledge usable immediately in your company

Customs
Transfer Pricing (*Customs angles*)
Investment
Exchange Regulations
Business Law
Indirect taxes
Supply Chain Management



Dear clients, Partners

Since 2013, opening date of our office of Cameroon, we assist you in the optimization the customs and exchange function within your companies through consulting, audit, training and assistance missions (customs control and litigation and foreign exchange). In terms of training, we had had the privilege to rank among our seminarians, the best executives procurement and business leaders from CEAMC and elsewhere.

Faithful to our professional practices, our experts bring you practical answers, immediately usable in the context of your professional activities and useful to your career, through a selective range of qualifying training provided by our network of national and international experts.

While thanking you for this brand of confidence, we have the honor to present you below, according with our uses, our Trainings Catalogue for the year 2018.

Dr. Beauclair NJOYA NKAMGA, Ph.D.

*Ph.D. in Business Law
Expertise in Customs, Transfer Pricing and Exchanges
Zoll & Legal
Partner in Charge*



'... your secure growth...'

© 2017 Zoll & Legal Firm

Zoll and Legal

*International Consulting Cabinet
In CUSTOMS, EXCHANGES and NVESTMENT...*

SUMMARY

Titles	Pages
I. EDITORIAL.....	2
II. PRESENTATION OF ZOLL & LEGAL.....	4
III. OUR OFFERS FOR TRAINING.....	5
IV. 2018 SEMINARS	
CUSTOMS	6-13
TRANSFER PRICING.....	14-15
EXCHANGES.....	16-17
BUSINESS LAW.....	18-23
SUPPLY CHAIN.....	24-26

Our firm and our services

International Consulting cabinet

Zoll & Legal is an International Consulting Cabinet with a wealth experience in assistance to many multinationals, local companies and international organizations in the areas of door taxation (Customs), Transfer pricing, financial relations with foreign countries and investments in Africa.

A Limited Liability Company (LLC) of Consultants

Zoll & Legal Cabinet is a Limited Liability Company (LLC) of Consultants specialized in :

- *CUSTOMS and Indirects taxes,*
- *TRANSFER PRICING (Customs angles),*
- *EXCHANGES (financial relations with foreign),*
- *INVESTMENTS,*
- *COMMUNAUTY LAW,*
- *BUSINESS LAW,*
- *SUPPLY CHAIN MANAGEMENT .*

*Zoll & Legal Cameroon office:
Ernest Betotè Street , Akwa, Douala Cameroun, BP 15 357
Tel.: (+237) 233 439 571 /698 952 942, e-mail: infos@zollegal.com.
www.zollegal.com*

Our range of trainings

For its sixth year exercise , the Zoll & Legal Training Business Unit, offers a range of products adapted to your needs.

I. Our standard trainings

For this 2018 exercise year, our offers will focus on the following themes : Customs and indirects taxes, Transfer pricing, Exchanges regulations , Business law and Investments, Supply chain management

Our standard trainings are available in internal training and external training:

Internal training : You are five persons in the same company to be interested for a training, we can provide the training in your premises;

External training: You attend training with others persons out of your workplace and take advantage of case studies inspired by their experiences.

II. Customs Coaching

By the Customs Zoll & Legal Coaching, we make you in 1 year or in 1 year and a half, a Customs Specialist, freely, nor special care of your duties. Through flexible, practical and theoretical scheduled, we hold your hand, including with the help of the case studies drawn from your professional daily to make you an enthusiast of the practice of law and Customs litigation in the eleven countries of CEEAC.

For the 2018 exercise year, our Customs Coaching offer covers the following qualifications:

1. *General Customs Specialist;*
2. *Customs Audit Specialist (Internal and external customs audits Specialist);*
3. *Customs Litigations Specialist.*

Head trainer

Dr. Beauclair Njoya Nkamga

Ph.D. in Business Law

Expertise in Customs, Transfer Pricing and Exchanges

Member of INCU (MINCU)

Partner in Charge of Zoll & Legal Cabinet

Seminar 1: optimal calculation of customs duties and taxes on imports and exports in CEAMC States: *Methods, Techniques, Calculation of Cumulative Rates, Taxes with Equivalent Effects, Management of ACB Calculation Faults, etc...*



KRIBI

24th, 25th and 26th
January 2018

3 Days

700.000 FCFA

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.

Objectives :

- ◆ Allow you to acquire knowledge and tools for calculating customs duties and taxes in force in all 6 CEMAC states: calculation of all duties and taxes, calculation of cumulative rates, taxes with equivalent effects, etc. ;
- ◆ Optimization methods and techniques in the calculation of customs duties and taxes on import and export in CEMAC;
- ◆ Specific cases of incentive and specific schemes, EPAs, rules of origin, etc...

Excerpt from program:

- ◆ Généralités on taxation and customs taxation in force into CEMAC ;
- ◆ Comparative typology of customs duties and taxes on import and export ;
- ◆ Methods and techniques for determining the amount of customs duties and taxes on the different customs systems in force in each CEMAC State:: SYDONIA ++;
- ◆ Techniques applied by the ACB of each Member State;
- ◆ Determination of cumulative rates ;
- ◆ Outils applicables aux régimes spécifiques, produits originaires, APE, régimes incitatifs et économiques ;
- ◆ Optimization and securing of customs duties and taxes ;
- ◆ Taxes with equivalent specific effects;
- ◆ Management of ACB fault, etc.

Target person :

Business leaders, Officers and Transit Agents and de supply services for importing and exporting companies, legal and litigation executives services of corporate , importers and exporters, Authorised customs brokers and councils.



Seminar 2: The customs implications of the Cameroon Finance Act for the financial year 2018

**LOI
DE
FINANCES
2018**



Objectives :

- ◆ Help you to bring under control the main customs implications of the Finance Act for exercise 2018 as well as the risks and precautions they immediately call for ;
- ◆ Give you the means to secure your operations against the tax and customs implications of the 2018 Finance Act;
- ◆ Etc.

Excerpt from program:

- ◆ The innovations of the finance act for 2018 in customs and foreign exchange;
- ◆ Techniques and means of apprehension and application of innovations of the Finance Act for the financial year 2018;
- ◆ Techniques and tools for optimization and effective management of risks and benefits related to these innovations .

Target person :

Business leaders, Officers and Transit Agents, legal and litigation executives services of corporate, importers and exporters, investors, administratives executives , authorised customs brokers.

KRIBI

21st, 22nd and 23rd
February 2018

3 Days

700.000 FCFA

**LOI
DE
FINANCES
2018**

METHOD:

*Interactive Practical Training,
Slides, Video Training, Case
Studies, Workshops, Evaluation,
Seminar Support.*



Seminar 3 : The status of Authorized Economic Operator: advantages, disadvantages and technical modalities of operation



Objectives :

- ◆ Allow participants to have a global knowledge of the stakes and risks related to the status of AOE ;
- ◆ Allow participants to bring up control differentes obligations relating to the status of OEA and pratical implications;
- ◆ Give participants the customs risk avoidance tools related to AOE status;
- ◆ Etc.

Excerpt from program:

- ◆ Procedures for obtaining AOE status ;
- ◆ Characteristics of the AOE and technical modalities of operation ;
- ◆ Advantages and disadvantages of AOE status;
- ◆ Techniques for optimizing and securing the customs operations of an AOE;
- ◆ Customs risk avoidance tools inherent in AOE status;
- ◆ Etc.

Target person :

Business leaders, Officers and Transit Agents, legal and litigation executives services of corporate, importers and exporters, investors, administratives executives , authorised customs brokers, import / export managers, customs / transport / logistics officers, lawyers.



KRIBI



07th, 08th and 09th
March 2018



3 Days



700 000 FCFA

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminar 4 : How to protect yourself from the Authorized Customs Broker responsible for your imports and exports?



Objectives :

- ◆ Allow participants to understand all the legal and customs aspects of the CAB mandate ;
- ◆ Provide participants with knowledge of all CAB obligations ;
- ◆ Allow a consequent control of the CAB liability regime toward the shipper, importer and exporter; Etc.

Excerpt from program:

- ◆ The techniques for editing contracts with the CAB: general contract, transit order, endorsement ;
- ◆ The duties of a customs authorized broker ;
- ◆ The professional obligations of the customs broker authorized;
- ◆ Agreements related the management of continued litigations consequences of the mandates exercised by the CAB: non-compliance with the commitments entered into; automatic liquidation; release of sureties, etc.;
- ◆ How to deal with the faults committed by the customs authorized broker ; Etc.

Target person:

Business leaders, Officers and Transit Agents, legal and litigation executives services of company, importers and exporters, investors, administratives executives , authorised customs brokers, import / export managers, customs / transport / logistics officers, lawyers.

LIMBE

11th, 12th and 13rd
April 2018

3 Days

700.000 FCFA

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminar 5 : How to secure and optimize your acquisitions of software and specific developments?



Objectives :


- ◆ Allow participants to understand the customs processing of software acquired from abroad;
- ◆ To allow them to bring up control the import and export procedures of software in the Cameroonian customs context;
- ◆ Provide them with the tools to optimize and secure their external software purchases ;
- ◆ Protect them against customs and exchange risks related to specific software development contracts;
- ◆ Etc.

Excerpt from program:

- ◆ National and international commercial and customs techniques for acquiring software from abroad;
- ◆ Customs processing of external acquisitions of Informatics solutions ;
- ◆ Import and export procedures for software on media and electronic means ;
- ◆ Techniques for optimizing and securing the import and export of software and Informatics solutions;
- ◆ Effective management of customs controls and litigation related to the import and export of software and Informatics solutions.

Target person :


Business leaders, executives and transit agents and procurement services of importing and exporting companies, legal and litigation executives of companies, importers and exporters, authorised customs brokers and consultants.




KRIBI



13th, 14th and 15th
Jun 2018



3 Days



700 000 FCFA

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.

Seminair 6 : The customs function in companies: How to optimize and secure the customs function in companies?



Objectives :

- ◆ Mastering the various forms of implementation of the Customs function in the company ;
- ◆ Understand the obligations of the company's customs officer;
- ◆ Identify risks related to the customs function in companies ;
- ◆ Manage litigation resulting from the customs function in companies ;
- ◆ Mastering techniques for optimizing and securing the customs function in companies.

Excerpt from program:

- ◆ the various forms of implementation of the Customs function in the company;
- ◆ The obstacles and risks of managing the customs function in the company;
- ◆ Techniques for optimizing and securing the customs function in company;
- ◆ Management of litigation resulting from the customs function in company ;
- ◆ The usefulness of editing a procedural manual to the Customs office in the company ;
- ◆ Etc.

Target person :

Business leaders, executives and transit agents and procurement services of importing and exporting companies, legal and litigation executives of companies, importers and exporters, import / export managers, customs / transport / logistics officers, lawyers, authorised customs brokers and consultants.



KRIBI



25th, 26th and 27th
July 2018



3 Days



700 000 FCFA
HT

METHODE:

Formation pratique interactive, Slides, Vidéo-training, Etudes des cas, Ateliers, Evaluation, Support de séminaire.



Seminar 7: Techniques for developing a Manual of Procedure for the Effective Management of Customs Controls and Litigation in the Upstream and Downstream Petroleum Sector



Objectives :

- ◆ Train participants in the development and use of a Control Management Procedure Manual and customs litigation specific to imports and exports of petroleum;
- ◆ Provide them with the tools of anti-control and defensive, proactive and optimal collaboration in the management of any form of customs control and litigation;
- ◆ Give them the ability to make an effective and harmonious contradiction of the claims of the Customs teams;
- ◆ Teach them to use a Procedural Manual and to control customs controllers, legally;
- ◆ Etc.

Excerpt from program:

- ◆ Usefulness of the Customs Control and Litigation Management Procedures Manual ;
- ◆ Adaptation techniques to the specificities of the company and its customs activities ;
- ◆ Methods of designing, assembling and updating the Manual of procedure for the management of customs controls and litigation in the upstream and downstream petroleum sector ;
- ◆ Techniques for the efficient use of the Manual of Procedures in front of different types of customs control or Customs litigation ;
- ◆ Etc.

Target person:

Business leaders and transit executives and procurement services of upstream and downstream petroleum companies, importers and exporters, corporate lawyers in the oil sector, lawyers and consultants, authorised customs brokers, business archivists.



LIMBE



03rd, 04th and 05th
October 2018



3 Days



700 000 FCFA

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



CUSTOMS

Seminar 8: The new excise duty regime in force in Cameroon following the Finance Act for the 2018 financial year: rules, risks, optimization and securing techniques



Objectives :

- ◆ Allow participants to understand the excise duty regime in the wake of the Finance Act for the 2018 financial year ;
- ◆ Train participants on excise customs taxation and innovation management techniques on excise duties;
- ◆ Helping you to control the means of optimizing and securing imports subject to excise duties;
- ◆ Mastering the techniques of regularization of excise duties in Cameroon ;
- ◆ Mastering customs litigation on excise duties; Etc.

Excerpt from program:

- ◆ Legal regime of excise duties in Cameroon, CEMAC and ECCAS ;
- ◆ Customs implications unières of the Finance Act for the 2018 fiscal year on excise duty ;
- ◆ Scope, bases of calculation, process of taxation and liquidation of the excise duty ;
- ◆ Application of the excise duty on certain goods ;
- ◆ techniques of regularization of excise duties in Cameroon ;
- ◆ Customs litigation on excise duties; Etc.

Target person :

Business leaders, executives and transit agents and company procurement services, company legal and litigation executives, importers and exporters, company tax departments.



BANA (LVB)



07th, 08th and 09th
November 2018



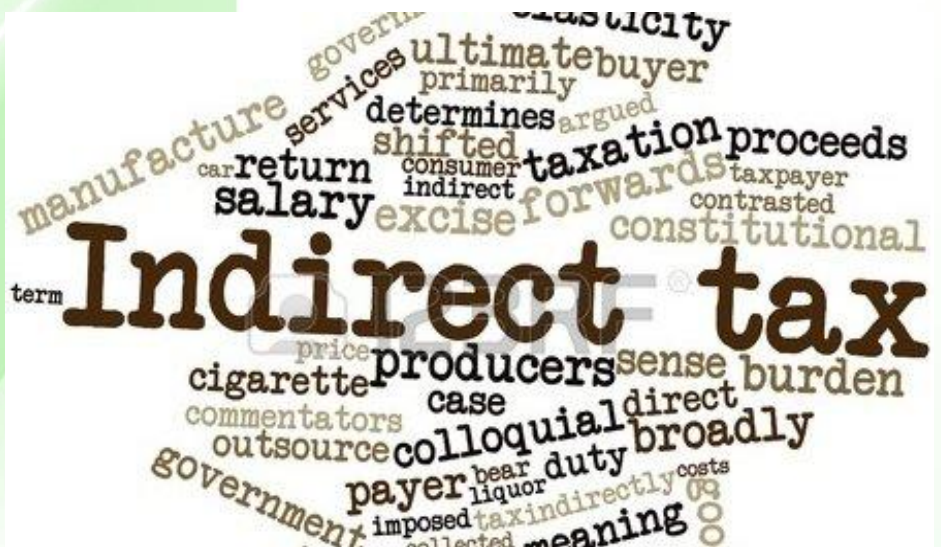
3 Days



700 000 FCFA

METHOD:

Interactive Practical Training,
Slides, Video Training, Case
Studies, Workshops, Evaluation,
Seminar Support.



Seminar 9 : Transfer Pricing in Cameroon: How to Develop and defend Effectively the Customs Aspects of Your Transfer Pricing Documentation? *editing, securing and optimization techniques*

Objectives :

- ◆ Allow participants to understand the rules in force concerning the customs aspects of transfer pricing in Cameroon ;
- ◆ Enable them to master the techniques of editing transfer pricing documentation, including customs aspects;
- ◆ Provide tools to detect customs risks of transfer pricing documentation;
- ◆ Provide participants with techniques and tools for optimizing and securing their transfer pricing policies and operations ;
- ◆ Etc.

Excerpt from program:

- ◆ Techniques for analyzing customs aspects of transfer pricing ;
- ◆ Editing transfer pricing documentation in its customs aspects ;
- ◆ Intra-group transfer pricing agreements;
- ◆ Methods of presentation and defense of customs aspects of transfer pricing documentation ;
- ◆ Conditions for the recognition of the transfer pricing for customs valuation purposes ;
- ◆ Management of customs controls and litigation related to transfer pricing documentation ;
- ◆ Etc.

Target person:

Business leaders, executives and transit agents and company procurement services, executives and tax agents of companies, executives of legal services and corporate litigation, tax specialists, importers and exporters, etc...



DOUALA



28th, 29th et 30th
March 2018



3 Days



700 000 FCFA

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminar 10: Transfer Pricing and Customs Value of your Goods: How to Protect your company and your group in the Context of the Systematization of Transfer Pricing Documentation?

Objectives :

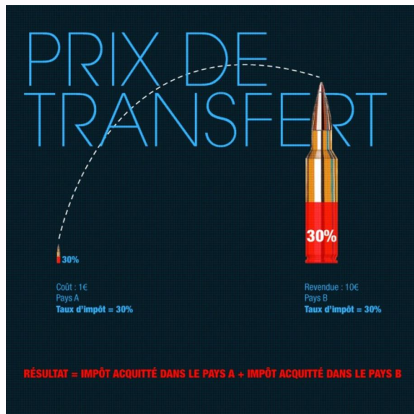
- ◆ Prevent participants from the customs risks inherent in the systematization of transfer pricing documentation ;
- ◆ Allow participants to master the rules applicable on the customs value of goods taken under the prism of transfer pricing ;
- ◆ Provide the participants with the techniques for optimizing and securing the customs value of the goods in the light of the transfer pricing policy in force in Cameroon and in the CEMAC ;
- ◆ Promote the control of the impact of international group transfer pricing policy on customs valuation rules for goods ;
- ◆ Allow mastery of transfer pricing adjustment techniques before or after customs clearance in the Cameroonian context;
- ◆ Train in the effective management of customs controls and litigation related to customs valuation and transfer pricing ; Etc.

Excerpt from program:

- ◆ Techniques for analyzing the customs aspects of transfer pricing documentation on the customs value of goods traded between companies in the same group ;
- ◆ Means of apprehension of transfer pricing policies relating to customs valuation and control of their tax and customs impacts ;
- ◆ Transfer pricing adjustment techniques with respect to the rules for determining customs value ;
- ◆ Determination, optimization and management of customs risks related to customs valuation in the context of the development of a transfer pricing policy;
- ◆ Management of controls and litigation related to customs valuation and transfer pricing of goods;
- ◆ Etc.

Target person:

Business leaders, executives and transit agents and company procurement services, executives legal and litigation services company , importers and exporters, executives and tax agents of companies, etc...



KRIBI



27th, 28th and
29th July 2018



3 Days



700 000 FCFA

OT

METHOD:

*Interactive Practical Training,
Slides, Video Training, Case
Studies, Workshops,
Evaluation, Seminar Support.*



Seminar 11: How to secure and optimize management of intra-group Exchange operations? (financial relations with foreign)



Objectives :

- ◆ Train participants to master the rules and techniques of secure and optimal management of intra-group financial relations, particularly those related to intra-group acquisitions ;
- ◆ Enable participants to understand the importance of optimizing and securing intra-group financial transactions ;
- ◆ Give them one step ahead of new challenges in intra-group exchange transactions ;
- ◆ Etc.

Excerpt from program:

- ◆ Identification of exchanges intra-group operations ;
- ◆ Tools for efficient realization of intra-group foreign exchange transactions ;
- ◆ Techniques for optimizing intra-group foreign exchange transactions ;
- ◆ Techniques for securing intra-group foreign exchange transactions ;
- ◆ Management of controls and customs and foreign exchange litigation (financial relations with foreign countries) involved in intra-group transactions ;
- ◆ Etc.

Target person:

Business managers, managers and executives of credit institutions, executives and transit agents and procurement services, legal and litigation executives of multinational companies, importers and exporters, company tax services .

LIMBE

16th, 17th and
18th May 2018

3 Days

700 000 FCFA
OT



METHOD:

*Interactive Practical Training,
Slides, Video Training, Case
Studies, Workshops,
Evaluation, Seminar Support.*

Seminar 12: Management of controls and litigation resulting from foreign exchange transactions (financial relations with foreign)



Objectives :

- ◆ Allow participants to identify the offenses inherent in foreign exchange transactions in the Cameroonian context ;
- ◆ To give them the techniques of preventive and curative management of the risks and litigation of the exchanges with proven effectiveness, in the Cameroonian context and the CEMAC ;
- ◆ Provide them with the tools for the development, implementation and update of the Procedures Manual for Control and Litigation Management of Foreign Financial Relations ;
- ◆ Etc.

Excerpt from program:

- ◆ Foreign exchange regime in force in Cameroon and CEMAC ;
- ◆ Typology of foreign exchange risks and foreign exchange regulation offences ;
- ◆ Techniques for detecting and managing risks arising from foreign exchange transactions ;
- ◆ Means of avoiding the risks of the exchange regulations ;
- ◆ Mastery of the litigation procedure of foreign exchange in Cameroon ;
- ◆ Management of controls and foreign exchange litigation in the CEMAC states ;
- ◆ Etc.

Target person:

Business managers, managers and executives of credit institutions, executives and transit agents and procurement services, legal and litigation executives of multinational companies, importers and exporters, company tax services .



KRIBI

19th, 20th and 21th December 2018

3 Days

700 000 FCFA
OT

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.

Seminar 13 : Business law for non-legal



Objectives :

Allow you to acquire the knowledge and tools useful to apprehend the risks inherent in Business Law that affect your activities. In particular, you can ensure a lucid treatment of business law risks that weighing on your professional activities.

Excerpt from program:

- ◆ Generalities on Business law ;
- ◆ Legal regime of commercial companies and practice of the legal secretariat of companies: General Meetings, Boards of Directors, Management, Corporate Restructuring ;
- ◆ Techniques of commerciales contracts : conclusion and execution ;
- ◆ Business Law Conflicts: Preventive and Curative Management ;
- ◆ Business responsibility regime: civil liability, social liability and criminal liability;
- ◆ Rights, duties and responsibilities of company managers;
- ◆ System of delegations of powers and responsibilities in the company ;
- ◆ Etc.

Target person :

This training is intended for all non-legal professionals who wish to acquire practical and immediately usable knowledge in Business Law.

DOUALA

07th, 08th and 09th
february 2018

3 Days

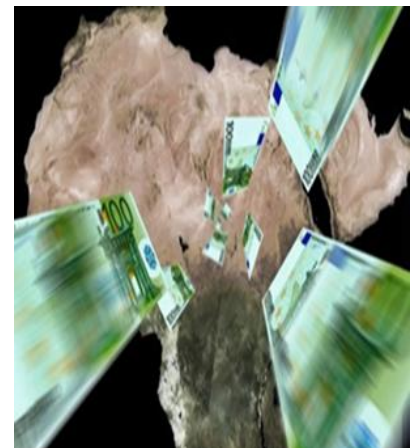
700 000 FCFA

OT



METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminar 14 : How to effectively ensure the interim, delegation of authorities, and the substitution of the leaders of the commercial companies of the OHADA area? *Legal Techniques, risks, means of protection, tools for expressing the efforts made with the decision-making organs of the company.*



Objectives :

- ◆ Allow participants to understand the rules and risks related to the management of the interim, the delegation of powers and the substitution of the leaders of the commercial companies of the space OHADA ;
- ◆ Give you the tools to ensure effective delegation, interim or substitute leadership within your company;
- ◆ Allow you to master the means of avoiding the risks inherent to these mandates in companies of the OHADA space ;
- ◆ Provide you with tools for action, intervention, reporting and communication useful for these mandates ;
- ◆ To train you in the preventive and curative management of the litigations of the business law relating to the exercise of the functions of temporary, substitute or delegate of power of the leaders of the commercial companies of space OHADA.

DOUALA

30th, 31st May and
1st June 2018

3 Days

700 000 FCFA
OT

Excerpt from program:

- ◆ Rules applicable to each substitute mandate of the directors of commercial companies: interim, delegation of powers, substitute;
- ◆ Legal Techniques for optimizing and securing the delegation of powers, the interim and the substitution of social leaders in commercial companies ;
- ◆ Identification of risks and protective measures to be implemented ;
- ◆ Rights, duties and responsibilities of these agents in the OHADA space ;
- ◆ Etc.

Target person :

Business leaders, shareholders, partners, consultants, company executives, administrative directors of companies, corporate lawyers, notaries, etc....

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminar 15: Informatics contracts (contracts relating to computer hardware; software contracts; contracts relating to the provision of services; etc...): how to negotiate, conclude, optimize and secure in the cameroonian context?



Objectives :

- ◆ Give the content of different Informatics contracts ;
- ◆ Train participants to master the techniques of negotiation, conclusion and implementation of Informatics contracts in the Cameroonian context ;
- ◆ Provide them with tools for optimizing and securing Informatics contracts in Cameroon ;
- ◆ Give them the means of preventive and curative management of the risks inherent in these contracts ;
- ◆ Train them in the effective management of controls and litigation ;
- ◆ Etc...

Excerpt from program:

- ◆ Characteristics of different Informatics contracts;
- ◆ Techniques of negotiation, conclusion and implementation of Informatics contracts in the Cameroonian context ;
- ◆ Legal risks inherent in the negotiation, conclusion and application of these different contracts ;
- ◆ Optimization and securing techniques for these Informatics contracts and their endorsements ;
- ◆ Means of effective management of controls and related litigation ;
- ◆ Etc.
- ◆ **Target person :** Business leaders, business executives, legal services executives and business litigation, consultant, business Administration managers, business lawyers, etc., importers and exporters of software, software packages and Other Informatics Solutions.

DOUALA

11th, 12th and 13th
July 2018

3 Days

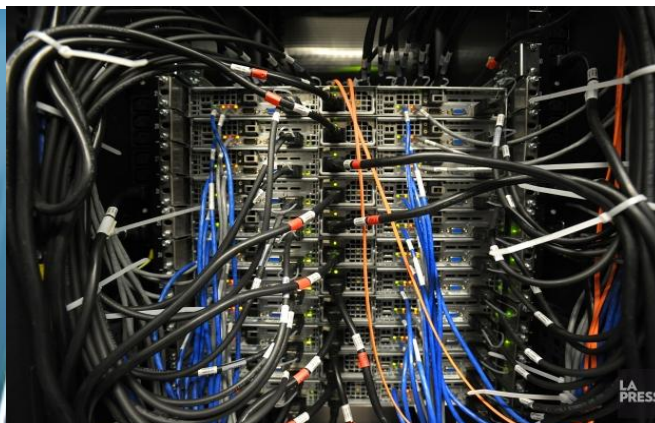
700 000 FCFA

OT

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.

CONTRAT
INFORMATIQUE



Seminar 16: Legal Secretariat of Commercial Companies: Holding and management of shareholders' meetings, boards of directors, management reports, etc. des PLC, LLC and SPLC



Objectives :

- ◆ To train participants in the proper conduct of any form of assembly of commercial companies (ordinary, extraordinary, mixed meetings) and meetings of boards of directors, as well as the preparation and proper maintenance of management reports ;
- ◆ Provide them with the tools to detect and avoid the risks of non-compliance with the rules applicable to the Company Law Secretariat ;
- ◆ Train them in the realization of the obligatory formalism relating to the holding of these societal bodies ;
- ◆ Etc.

Excerpt from program:

- ◆ Techniques of the legal secretariat of commercial companies: convocations, draft resolutions, minutes, attendance sheets, quorum, formalities, etc.
- ◆ Techniques of securing the acts taken by the social organs;
- ◆ Management reporting techniques;
- ◆ Typology of risks;
- ◆ Preventive and curative management of litigation .

Target person:

Business leaders, counsel, consultants, managers or agents masters of companies, secretaries and administrative directors of companies, lawyers of companies, notaries, etc., having a vision optimal management of their structure or considering becoming a specialist in legal secretarial of commercial companies.

DOUALA

19th, 20th and 21st
September 2018

3 Days

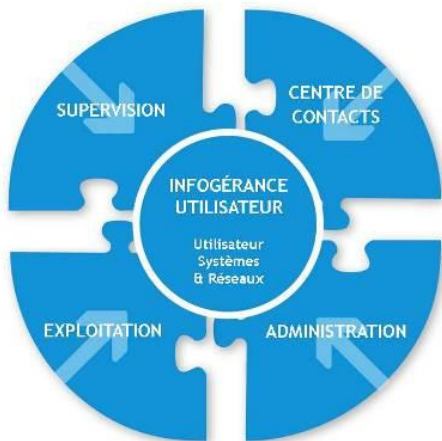
700 000 FCFA
OT

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminar 17: Outsourcing ; Specific Development; and Software Intégration contract : Techniques of edicting, conclusion, optimisation and securing of these various contracts in CEMAC States



LIMBE

24th, 25th and 26th
October 2018

3 Days

Prix

700 000 FCFA
O T

METHOD:
Interactive Practical Training,
Slides, Video Training, Case
Studies, Workshops, Evaluation,
Seminar Support.

Objectives :

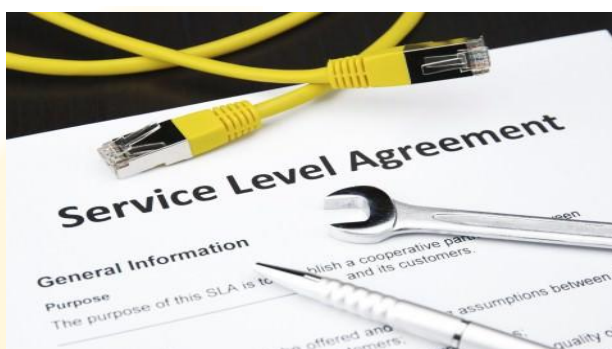
- ◆ Train the participants in the mastery of the rules and techniques of negotiation, editing and conclusion of these different Informatics contracts;
- ◆ Provide them with tools for optimizing and securing these different contracts in the context of Cameroon and CEMAC ;
- ◆ To give them the means of preventive and curative management of customs and exchange controls and litigations the related ;
- ◆ Etc.

Excerpt from program:

- ◆ Rules and techniques for negotiation, editing and conclusion of these various Informatics contracts applicable in Cameroon ;
- ◆ Techniques for optimizing and securing these different contracts ;
- ◆ Means of effective management of customs controls and litigation ;
- ◆ Etc...

Target person :

Business leaders, business executives, legal services executives and business litigation, counsel, business Administration managers, business lawyers, etc., importers and exporters of software, software packages and Other Informatics Solutions.



Seminar 18: Rights, duties and responsibilities of directors and managers of public limited companies in the OHADA space



Objectives :

- ◆ Allow you to master the outline of the legal regime of the boards of directors ;
- ◆ Allow you to master the elements of the rights, duties and responsibilities of directors;
- Allow you to understand the rights, duties and responsibilities of the directors of public limited companies.
- ◆ Etc..

Excerpt from program:

- ◆ General information on the OHADA Board of Directors;
- ◆ Rights of directors and officers of public limited companies;
- ◆ Protection of directors and officers of public limited companies;
- ◆ Duties of directors and officers of public limited companies;
- ◆ Responsibilities of directors and officers of public limited companies;
- ◆ Etc.

Target person:

Business leaders, counsel, consultants, managers or agents masters of companies, secretaries and administrative directors of companies, lawyers of companies, etc...

LIMBE

05th, 06th and 07th
December 2018

3 Days

700 000 FCFA
OT



METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.

Seminar 19 : The legal security of Supply Chain Management techniques: How to protect yourself in the management of the supply chain in Cameroon?



Objectives :

- ◆ Help participants to identify supply chain management techniques ;
- ◆ Give the rules of the management of the logistics chain: transport, communication, distribution ;
- ◆ Analyze the risks and master the means of legal security, in order to give you a step ahead with regard of the challenges that are necessary in the supply chain in Cameroon ;
- ◆ Etc.

Excerpt from program:

- ◆ Tools for identifying the risks inherent in supply chain management ;
- ◆ Legal security techniques of your supply chain management strategies ;
- ◆ Methods and techniques of management and reliability of your supply chain management strategies ;
- ◆ Etc.

Target person :

Heads of companies, procurement and management services (Forecasters, Logistic and Scheduling Managers), Production Managers, Company Plant Managers, Business Lawyers, Lawyers and Counsel, etc...

KRIBI

25th, 26st and 27nd
Avril 2018

3 Days

700 000 FCFA
OT

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminar 20: Organization of the Supply Chain Management of banking: securing and optimization



Objectives :

- ◆ Provide participants with the rules and techniques of Supply Chain Management applicable to the activities of banking sector;
- ◆ Allow participants to identify the importance of optimization and securing the supply chain Management of banking activities ;
- ◆ Give them the techniques and tools for optimization and Securing the Supply Chain Management Operations relating to the activities of companies in the banking sector ;
- ◆ Etc.

Excerpt from program:

- ◆ Elements of the Supply Chain Management of the banking sector ;
- ◆ Techniques for optimization the Supply Chain Management in the banking sector ;
- ◆ Optimal management tools for the Supply Chain Management of the banking sector ;
- ◆ Techniques for securing Supply Chain Management in the banking sector in Cameroon and CEMAC ;
- ◆ Etc.

Target person :

Business Managers, Executives and Procurement Services Officers banks and financial institutions, importers and exporters, national and international organizations involved in international financial transactions .



LIMBE



05th, 06th and 07th
September 2018



3 Days



700 000 FCFA
OT

METHOD:

Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.



Seminaire 21: Internal Audit of External Stores and Clearance Areas (ESCA): Techniques, tools, proactive management of identified risks



Objectives :

- ◆ Train the participants in the apprehension of the legal and customs regimes of the ESCA in the customs territory of Cameroon ;
- ◆ Train them in ESCA internal audit techniques ;
- ◆ To allow them to master the programming, monitoring and editing techniques of the ESCA audit report ;
- ◆ Provide them with the means of anticipatory and curative management of the ESCA audit risks;
- ◆ Etc.

Excerpt from program:

- ◆ Techniques for developing internal audit of ESCA ;
- ◆ The means to be implemented by the ESCA auditors ;
- ◆ Practical modalities for the implementation of international and national standards and references of internal audit in the case of MADE ;
- ◆ Risk security Techniques identified during the audit ;
- ◆ Means of remediation and consolidation of the results of the audit
- ◆ Etc.

Target person :

Freight forwarders, material handlers, consignees, charterers, authorised customs brokers, business managers, executives and transit agents and procurement services of importing and exporting companies, legal and corporate litigation executives, national and international agencies.

KRIBI

28th, 29th and 30th
November 2018

3 Days

700 000 FCFA
OT



METHOD:

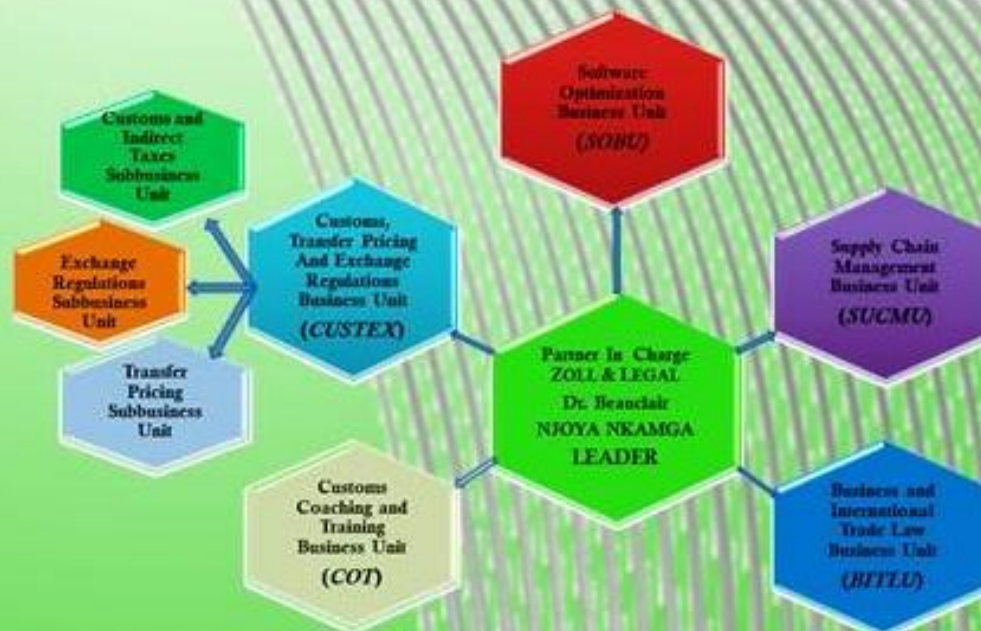
Interactive Practical Training, Slides, Video Training, Case Studies, Workshops, Evaluation, Seminar Support.

Customs
Transfer Pricing (Customs
angles)
Investment
Exchange Regulations
Business Law
Indirect taxes
Supply Chain Management

*« ... Customs counsel
its our business... »*

ZL
Zoll & Legal

**Consulting
Audit
Assistance
Training & Coaching
Legal Lobbying**



622, Rue Ernest Betotè, Akwa,
BP 15 357 Douala - Cameroun
Tel: (+237) 233 43 95 71
www.zollegal.com
[E-mail: infos@zollegal.com](mailto:infos@zollegal.com)

Zoll & Legal, « ... your goal of secure growth "in the OHADA space